WeWork Veterans in Residence
Powered by Bunker Labs: Incoming Tribes Lookbook

Global Public Policy & Social Impact
AUGUST 2018

*CONFIDENTIAL
OVERVIEW

- **Background:** Since incubating WeWork Veterans in Residence as a pilot program in 2017 at our Denver location, we’ve grown to 14 national tribes (*4 new cities were added on August 1, 2018 and are starred on Slides 3 and 11*). With 10 Veterans in Residence per tribe, there are currently 140 Veterans in Residence nationwide.

- **Format:**
  - Name (in most cases includes a hyperlink to their YouTube application video or LinkedIn profile when video is unavailable)
  - Military background
  - Description of business (in most case includes a hyperlink to their venture’s URL)
  - What they hope to contribute to Veterans in Residence and/or interesting background on their venture.

- **Working Doc:** Any gaps in headshots/stories/links will be updated as they continue to be submitted individually. If any background on a Veteran in Residence is needed urgently, please reach out to Yuki Lin or Mo Al-Shawaf.

- **Contact Protocol:** Though our Veterans in Residence are eager to share their stories, we ask that you first reach out to Yuki or Mo, who can in turn connect you to their respective tribe lead(s). Local leads can then provide further insight into their journeys and most recent developments—like funding rounds or upcoming product launches, etc.
East Region

Chicago
NYC
Washington D.C
Philadelphia
Detroit
Nashville*
Minneapolis*
NEW YORK CITY

NANCY PRESTON: Chief Engineer, ARMY

MILK MONEY KITCHENS, INC. offers rental kitchens & services that help food entrepreneurs and home cooks live out their passion.

After developing a love for food and for the people who devote their lives to food, Milk Money Kitchens was started to help bring food, people, and community together.

DANIEL GOMEZ: Major, ARMY

FIRST PERSON XPERIENCE offers immersive experiences and consulting for governments, businesses, and military.

Through his expertise in experiential learning and interactive storytelling, he hopes to create transformative training opportunities for his tribe.

JOSUE ENCARNACION: Security Forces, AIR FORCE

WATCHMYBUD.COM is a platform connecting pet-owners with pet-sitters.

Hopes to use his skills in technology as a self-taught full-stack developer to help others in his tribe, especially utilizing knowledge from areas that he has previously failed.

MICHAEL COOK: Aircraft Electrical Specialist, AIR FORCE

HOLOP SECURITY SYSTEMS is an integrated security system for home/business.

Electronic systems-trained and started enterprises in Electronic Systems and Vegetarian fast casual businesses. Wants to contribute teamwork and leadership.

STEVEN FORTI: Special Forces (Green Beret), ARMY

FITFIGHT is a fitness competition platform connecting athletes.

Fitfight's genesis came in 2013 when a group of soldiers shared workout performance times via email. After recording his 75 burpees for all to see, he followed through on his business idea.

ISAAC CECIL: Combat Operations, ARMY

PRE-REC: Fintech company using recommendation intelligence to modernize fixed income industry problems.

After a successful tour in Iraq, left military to seek private sector career to maximize engineering skills. Close to securing his first round of funding.

AMANDEEP MANGAT: Cyber Command, ARMY

Z NATIVE addresses the challenges of building synthetic 3D environments utilizing real world GIS and sensor data for precise replication.

Serves as a Cyber Command reservist and has been a systems integrator in defense and national security industry for 20+ years. Will encourage risk-taking in his tribe.

ALEXA MODERO: Military Spouse

BACKPACKS FOR LIFE provides homeless, low income and at risk veterans and their families with things they cannot provide for themselves.

Recently quit corporate job to take on venture full-time to continue efforts in serving the veteran community. Hoping to contribute 6 years of nonprofit building experience to her tribe.

CAITLYN HUGHES: Military Family Member

JUMBBIT, INC. a blockchain-based data security firm changing the way companies conceal their critical data.

Given her team's background and connections in the military, looks to leverage networks and skills to help fellow tribemates.

INFO COMING SOON
CHICAGO

ALEX PEDERSEN: Army Liaison, AIR FORCE

POLCO: a civic engagement software dedicated to helping local government receive reliable and insightful input from their communities.

2 years into the startup scene and with a communications background, hopes to be a catalyst of dialogue between veteran and non-veteran communities.

KIT LANCASTER: Field Artillery Officer, ARMY

STERLING EDGE FINANCIAL: customized financial planning, investment and insurance strategies for businesses.

Passionate about helping people, he wants to leverage program to scale his business for the niche market of emerging professionals who need financial guidance.

SAMANTHA FERGUS: Culinary Specialist, NAVY

SWEETINK is a space where food and body art come to life.

As a tattoo artist by hobby and a pastry chef while in the Navy, she hopes to build a community where she can combine both to make SWEETINK a reality.

MIKE BELL: Captain, AIR FORCE

PERSOSA offers website personalization to convert new visitors & build deeper relationships with existing customers.

Given leadership experience as Captain and 15+ years of marketing experience, he wants to educate businesses to improve surprisingly low eCommerce conversion rates.

GREG TANACEA: Submarine Electronics Technician, NAVY

SNDIT, cloud-based IT and Software support platform.

A founding member of several successful startups, he wants to help others improve communication and to be a catalyst of inspiration and ideas.

BRYANT HOLMES: Lance Crewmember, ARMY

US VETERANS SECURITY offers cyber security and physical Security services

Part of a 5-man team responsible for launching nuclear explosives and missiles, he started USVS to empower veterans with independence and the mindset that anything can be accomplished as a team

COLIN PHELAN: Armorer, MARINES

RAW NUTRITION LABS is on a mission to create all natural supplements without the use of artificial colors, preservatives, fillers, proprietary blends.

Passionate in sports nutrition and collaboration with others, hopes to make his tribe a healthy family and community.

KATE BESSER: Surface Forces Staff, NAVY

SPECIATE AI uses AI to find untapped value in unstructured data.

Background in data analytics and an MBA. Wants to contribute insight to her tribe as a recent entrepreneur in a rapidly changing industry.

BRIAN HAMPTON, Ph.D: Human Resources, ARMY

ChangeNerd: A Business Integration Platform to help teams collaborate, automate work, and drive results.

Hopes to provide tribe with expertise and knowledge in B2B software development and sales.

ADAM MALATY-UHR: Leadership Development Specialist, ARMY

GROWING AT WORK personalizes Ivy league quality master courses in leadership development.

Leveraging experience as a Leadership Development Specialist and research in leadership development hopes to mentor recently separated veterans.

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DENIZ EMRE: Infantry and Embassy Duty, MARINES

FEDERAL GUARDIAN partners with U.S. government agencies and organizations to provide mission critical services.

With a background in biz dev in healthcare and cyber security, he wants to pursue growth opportunities to be able to share his experiences with the wider veteran community.

TINA CLAFLIN: Machinery Technician, COAST GUARD

HALCYON REFLECTIONS LLC offers goods and services in support of legacy preservation of military veterans

Hopes to leverage Veterans in Residence to inspire others to reflect upon their own & their family’s stories to create a more compassionate community.

JAYSON BROWDER: Civil Engineer, AIR FORCE

VETERANS IN GLOBAL LEADERSHIP trains, mentors, and empowers student veterans to become global leaders.

Awarded ‘40 under 40, Latinos in Foreign Policy’ by the Huffington Post in 2016 and looks to contribute his diverse personal and startup background to this tribe.

KSENIA PAVLOVIC MCATEER: Military Spouse, ARMY

THE PAVLOVIC TODAY is a nonpartisan news organization unbound to special or corporate interests.

Through Veterans in Residence, she aims to expand her platform to include the voices of underreported challenges of veterans and military families.

SHAH CHOWDHURY: Field Artillery Officer, ARMY

ASSAULT FORWARD supplies a stylish way to display pride of service and support for the Armed Forces.

Hopes to spread the significance of having the reverse American flag on military apparel, which is how combat soldiers wear the flag on their right shoulder headed into combat.

JOSEPH DONNELLY: Logistics, MARINES

PROJECT 642 was started to help build data-driven brand strategies affordably.

Hoping to to launch venture from ground zero while in program and utilize help from fellow veterans to spread awareness to rest of community.

SEAN LANIER: Blackhawk Pilot & Multifunctional Logistitian, ARMY

RESOLVE SOLUTIONS INCORPORATED aims to annually help 250-500 students to earn college degrees.

Inspired by his giving family, he joined his first tour in Afghanistan which helped him find his true calling—working on a project that 15 years later he could still refine—RSI.

JUSTIN MULLINS: Supply Chain, Squard Assault Weapons, ARMY

SENIOR360 is a real estate company specifically for the senior community.

He hopes to utilize the various skills and resources of his tribe to grow his venture, while advising others on how to target more seniors as a main customer base.

KEN ALLGOOD: Logistics, Enterprise IT, Systems Design, AIR FORCE

RESILIENCE LABS, cloud-based IT and software support platform.

Believes health data should be under one’s own control and shared only when appropriate. Hopes to leverage program to realize his global vision of using data to help others achieve their goals.

PETEER SCOTT: ARMY

Fields 4 Valor Farms provides veterans and their families a free farm share.

After almost 12 years in the military as a Counterintelligence Agent, sought a way to do good. His life, disabilities and general personality makes working alone, and in the house difficult, which excites him to join this tribe.
PHILADELPHIA

WILL WOLDENBERG: Public Affairs Officer, ARMY RESERVE

ENTEGRIT: management consulting for Veteran-Owned Small Business & B-Corp

Hopes to offer counsel & network to members in his tribe.

AL MAZZONE: ARMY

HORN AND HARDART: a coffee shop brand founded in Philadelphia in 1888 that is transitioning to e-commerce.

Founded multiple companies since 1974. Currently he’s working on reviving a 130 consumer brand.

CLARENA HOLLADAY: ARMY

SOAPBOX: a social justice forum/platform in the form of a podcast.

Currently a full time student majoring in Mass Media / Communications. Previously worked as a freelance graphic designer.

JASON DIPIETRO: Fire Support Specialist, ARMY

MOTORPOOL: rideshare app for veterans

One early morning after waiting for an Uber to take him to a VA appointment, noticed there wasn’t a ride sharing platform dedicated to military members. 2 years later, MotrPool was started

ELIZABETH BROWN: Airfield Manager, AIR FORCE

DESIGN JAWN: a creative studio and think tank focused on harnessing the power of design thinking and leadership

After earning a degree in urban planning, Liz continues to work as a civic hacking enthusiast, event organizer, and public speaker.

TYRELL MCCURBIN: Intelligence Analyst, ARMY

MAN OF THE HOUR: eCommerce lifestyle brand for the modern man.

Earned degrees in mechanical engineering and robotics in hopes of sharing technical skills with others and to better the ventures within his tribe.

SILVIO LELLI: Aviation Storekeeper in Helicopter Squadron HC-4, NAVY

NATIONWIDE WINE & SPIRITS: wine and spirits broker and importer.

Hopes to continue developing his TTV show, "Cooked & Uncorked", grow his business and mentor/hire other veterans.

BRENDEN COLEMAN: Space Operations Officer, AIR FORCE

 NATIVX: mobile app that gives travel suggestions, utilizing machine learning technology and natives of the area

Interested in building collaborative entrepreneurial environments. During college he co-founded a startup weekend event to promote local entrepreneurship.

KERRY-ANN RICHARDS: Aviation Mechanic, MARINES

THE MINT COMPANY focuses on all aspects of real estate to fit our seller’s unique situations while maximizing profits our investors.

MINT’s overarching mission is to take abandoned properties—a hazard for children, families, and neighbors—out of communities.

MICHAEL LAHFF: US Navy SEAL Operator, NAVY

ZEROEYES: AI toolkit configured to perform visual recognition, situation, and trends to respond to high-risk events.

His team of Navy SEALs and elite technologists are dedicated to improving school and stadium security, national defense, and risk mitigation through intelligent video analytics and AI.
DETROIT

PETE RACITI: Avionics and Door Gunner, MARINES

TEMPLE LIFE SAFETY, provides several lifesaving products for people in physical jeopardy until first responders arrive.

Following the Sandy Hook massacre, he and 2 friends decided to study the problem and identified deficiencies in traditional security measures to help save lives in places where we learn, work, play, and pray.

ARMANDO ARTEAGA: Infantry Soldier, Team leader, Assistant Gunner, ARMY

TODDOLIE: an online platform that helps people get through their to-do list.

Started his company as a way to help students pay for college on a flexible schedule. As part of the 'gig economy' he hopes to offer opportunities in a quick and seamless way.

SHANE CAMPOS

TEAM PRW DETROIT: a national non-profit looking to provide free healthcare for veterans and their families.

Goal of operating business model that can eventually provide free health and wellness care for veterans in community.

MONICA ALEXANDER: COAST GUARD

BALANCE BODY NETWORK: Holistic health care utilizing massage therapy, aesthetics, essential oils, training, & seminars.

A cancer survivor, who was inspired to become a licensed massage therapist and esthetician who covers all the components of holistic self care.

KATHLEEN LOGAN

Has a business plans for a non-profit and a restaurant venture.

A community organizer, public relations guru, change maker, entrepreneur, environmental geek, political pundit, activist, lover of Michigan craft beer. Recently left 3 year contracted position with the state to pursue other ventures.

DEREK BLUMKE: AIR FORCE

INVENTORYLIFE: A spin-off company

Co-founded a New York City based Internet-of-Things hardware technology startup and was recognized by President Barack Obama for his leadership in supporting returning military veterans. Currently directing documentary on Wellbeing, Work and Worth in America.

MUSTAFA DURRAH:

TRACKEDROADS: Harvesting Value from Connected Vehicles and Delivering Value Back to the Driver

Hopes to contribute engineering and Project Management expertise in the mobility and energy sectors.

SHELLY ROOD: Tactical Intelligence Officer, ARMY

MISSILIA: Curated beauty boxes for women who kick butt

Has been featured as a leadership expert. Goal is to have no less than 300 subscribers per month by the end of this program and wants to contribute expertise in public speaking and presentations.

LEONARD RUSHER: Artillery Battalion Commander, ARMY

VET QUEST LLC aims to provide affordable housing for veterans.

Goal is to provide awareness to tribe of the service(s) he renders and to contribute knowledge and passion for real estate.

KAMILA SPIRITS: a global spirits brand that distills a variety of fruit brands.

Inspiration is to use kamilia fruit brandy to unleash the spirit of joy, friendship and sharing, both in context of good drinks, good food, and more importantly good stories and wisdom.
NASHVILLE

NED COLLINS: Armor Officer, ARMY
NATIONAL PERFORMING RIGHTS EXCHANGE: automating direct music licensing between music owners (publishers and labels) and music users (radio, TV, digital streamers).

JAMES MACKLER: Blackhawk Aviator; Military Attorney, ARMY
BELIEVE IN SERVICE PAC: Helps elect candidates who will protect and expand national service programs.
Following 9/11, closed his own law practice to enlist in Army for 3 years. Then ran for U.S Senate. Now focuses on supporting candidates who protect and expand national service programs.

MELISSA PETAK: Healthcare Officer, AIR FORCE RESERVES
BANDED RECOVERY provides services for those diagnosed with an opioid addiction.
While serving on a USAF medical team, saw the devastation opioids caused families. Her solution was to provide a service to those who desire a confidential, trusted, safe at-home cessation program.

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DANIEL KUSTELKSKI: Engineer Officer, ARMY
CHALKLINE SPORTS: sports betting platform which focuses on Customer Acquisition for potential licensees.
Saw 4 states legalize sports betting in 2018 and plans to see another 15 by end of 2019. Hopes to contribute his knowledge in legalization of services.

JAMES Suh: Nuclear Reactor Operator, NAVY & Logistics Officer, MARINES
NASHVILLE ANALYTICS, LLC delivers high value data analytics, visualizations, and data science solutions to businesses.
20 years of experience in data and logic. Goal is to develop a product offering that address the hardest problems his clients will face in the most meaningful way.

BENJAMIN BROWN: Pilot, AIR FORCE
TOUGH STUMP TECHNOLOGIES: collection and processing of geospatial data.
Hopes to provide realistic context to the business environment based on experience in startups and government contracting.

JOSHUA THURMAN: Troop Commander, NAVY
CROWDCRUNCH: cloud computing services that offer better reliability, resource localization and price.

MIKE ANDERSON: Crew Chief, AIR FORCE
STACHE: convenient storage solution platform
Inspired by college students lacking affordable storage solutions while away. Stache was born. Hopes to bridge his tribe in Nashville to Silicon Valley.

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NEIL WHITNEY: Intelligence, ARMY
MENUD: cloud-based IT and Software support platform transforming meal planning and grocery shopping.
Understanding the difficulty of startups, wants to help others manage lean budgets, partnerships, and collaboration. Looks forward to learning from the thought leader community.

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**MINNEAPOLIS**

**RYAN MCKEEN:** Airborne Linguist and SIGINT operator, AIR FORCE

POINTYs: community of surveyors, creators, architects, and engineers who consult for product success.

Discovered a passion for personal and community growth and a way to bring that to the marketplace. Hopes to learn from others in his tribe on how to achieve monetization.

**CALINN GREEN:** Aircrew Flight Equipment, AIR FORCE

BLAST OFF MARKETING: photo and video focused marketing agency

Wants to help fellow business owners communicate their mission to the public through photography and videography. Hopes to have a scalable video marketing business with the help of Veterans In Residence.

**JEFF ACHE:** Payroll Clerk, AIR FORCE

CALLSIGN: A creative marketing service company

A product of the "gig economy," he hopes to collaborate with exciting ventures in Minneapolis based out of WeWork. Hopes to contribute his marketing expertise to fellow veterans and WeWork members.

**ANTHONY BRAMANTE:** Human Intelligence, MARINES

WIRTH CAPITAL was formed to acquire and grow a small/medium business in the greater Minneapolis / St. Paul metro area.

Hopes to share experience of translating military leadership into the private sector and discover how others are doing the same.

**MARCUS BOLEN:** Helicopter Pilot, MARINES

PAVEWAY, INC. works with businesses in innovation strategy, management consulting and business design.

Hopes to connect with entrepreneurs looking to start new ventures utilizing advanced manufacturing.

**DAJon FERREll:** Public Affairs & Marketing, ARMY

WARRIOR STRONG PODCAST aims to bridge the gap between civilians and military.

Wants to shift the image of what a veteran looks like through creative marketing, better business organization, and increased speaking opportunities.

**EDNA MCKENZIE:** Administration Specialist, ARMY

MIDWEST SELECT CONTRACTING LLC: Construction and project management solutions.

Her venture has a heart and pulse for humanity and service. Hopes to achieve a strategic plan for her vision soon.

**NATHAN SMITH:** Surface Warfare Officer, NAVY

BUSINESS EXECUTIVE (Venture Name N/A)

Aims to start a consultancy focused on strategy and execution for middle market businesses, with his own application of software tools to improve organizational structures. Photography enthusiast.
West Region

Seattle
San Francisco
Austin
Denver
Los Angeles
Houston*
San Diego*
SEATTLE

BRENT WILSON: Supply and Armory, ARMY

DIEHLARD R.C: STEM education and sports training program for youth.

As a licensed remote drone pilot, Brenda is a strong advocate for safe flying and racing practices.

JASON CAVNESS: HR, ARMY

CAVNESSHR: HR services to small businesses (<50 employees).

Served as an Army officer for 25 years, and helped a Seattle startup, MyInFlow during his transition to civilian life.

TRAMESE BYRD: Logistics, AIR FORCE

BLAZN: Social networking app for people using medical marijuana.

Had an undetected brain tumor while attending the Air Force Academy. Through holistic treatment (including CBD), the tumor dissipated in 6 months.

NATHANIEL ENGEN: Hospitality and Mortuary Services, AIR FORCE

AURORA SKY EVENTS: Fan-owned concert production company.

Wants to use music as a vehicle to inspire a generation.

LINDSAY CHURCH: Linguist, NAVY

MINORITY VETERANS OF AMERICA: community of support around underrepresented veterans.

Attended Defense Language Institute to study Persian-Farsi which helped her serve as a cyber intelligence command.

MICHAEL LUI: Civil Affairs, ARMY

G & G LABORATORIES: R&D for alternative health treatments and consumer products

Hopes to leverage experience in leading and optimizing connection with veterans, who are core constituents and benefactors of his business model.

TAMIA MOSELEY: Administration Specialist, ARMY

EVERYTHING HEALTH: Herbalist and health coach

Business launched 3 years ago after having a child born with a fatal blood disease. Her approach to health has helped her son be crisis-free for last 8 years.

DAN KANVAS: Field Artillery Officer, ARMY

TRIPLE SUMMIT ADVISORS: financial planning

Dan worked in business development and operations at Zipline, a venture-backed robotics startup and an investment associate at Prudential Capital Group.

ROBERT SHAYE: COAST GUARD

Building a scalable financial education company that provides training and ongoing support.

Hopes to help entrepreneurs and small business owners set up financial benefits for their companies.

VICTOR ROBLES: ARMY

Working to bring about a viable product and or service through his entrepreneurial spirit.

Has taken ideas through their lifecycle to viable product and service and hopes to share his experience with his tribe and new community.
SAN FRANCISCO

KRISTOPHER FLOYD: Infantry Officer, MARINES
TEAMMATE: Fitness app that matches you with optimal training partners.

BRIAN ROSS: Engineering Officer, ARMY
INFRASHARES: Crowdfunding platform for funding public infrastructure projects

REBECCA CASAREZ: Spouse, ARMY
GREEN LEDGER: Provides bookkeeping, accounting, and tax services to startups.

ERIK CASAREZ: Green Beret, ARMY
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KARL BURNETT: Cadet, AIR FORCE
DROAN: Regional air transportation company

LEO MADRID: Surface Warfare Specialist, NAVY
P.E.A.C.E.: Not-for-profit biodynamic AI quantum computing company

RON FULTON: CRYPTO, ARMY
CYBER SOLDIER: Training platform that identifies weaknesses in IT infrastructure

PETER TOLLES: Intelligence Officer, NAVY
ELAN VITAL: Emergency & Disaster Management company

ZOE MOORE: Civil Affairs, Photographer, ARMY
LB ALLIANCE: Event resource group

GRACIELA TISCARENO-SATO: Officer Aviator, AIR FORCE
GRACEFULLY GLOBAL GROUP: Educational publishing firm

Recently published scientific abstract and posters on his Unified Theory of Consciousness, Time, and Quantum Mechanics.
ALEX LEYBOVICH: Aircraft Rescue Firefighter, MARINES

AUDEN DIGITAL: Growth Hacking and Conversion Rate Optimization

With over a decade of marketing experience, Alex has worked for The Department of Labor, Yahoo!, Keller Williams Realty International, and more. In the 90's he was featured in a diaper ad.

JAMES RABUCK: Long Range Surveillance, ARMY

POPSMOKE SUPPLY COMPANY: military product/lifestyle brand platform.

James helped build out Bunker Lab's program in Austin.

TIWANNA KENNEY: Military Police, ARMY

ASTOUNDING AUCTIONS AND FUNDRAISING STRATEGIES:

An avid community builder and supporter, she has combined her love for people and nonprofit work. She helps nonprofits reach their fundraising goal using the auction method and event consultation.

CALLIE CUMMINGS: Combat Engineer, ARMY

THE BOLD MANEUVER:

helps women become sought after leaders.

Callie is an international best selling author and leading women's success coach and speaker.

LARA KIRKHAM: Nuclear Surface Warfare Officer, NAVY

AL VENTURES: radiation protection service (AWARE system).

Lara is a Navy veteran turned corporate lawyer turned entrepreneur.

MICHAEL HERNANDEZ: Aviation Boatswain's Mate, NAVY

ME IN 90: produces 90-second videos that tell the history of a person or brand.

Following his start in the Navy, Michael worked in entertainment and technology.

KRISTOPHER LOPEZ: Signal Corp Chief Warrant Officer, ARMY

L2BNB: luxury vacation rental company

Kristopher's travels during his service inspired him to create a company that provides luxury travel abroad.

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BRIAN THORNTON: Electronic Warfare and Recon, MARINES

PARTAKE: provides on-demand retail or concessions for sports/entertainment venues.

Following his time in the Marines, Brian worked in freight logistics before launching his own venture.

THOM HART: Physicist, AIR FORCE

Cureuss is a healthcare application designed to enable more accessible healthcare.

Hopes to contribute intros and access to innovation summits, veteran integration to startup meetings, public-private partnership talks, and healthcare partnerships.
DENVER

ELANOR HARRIS: Military Spouse, NAVY
ELMS HARRIS DESIGN: Graphic design
The small business community in Denver and Elanor's husband (and business partner) have inspired her to become a full-time entrepreneur.

JOHN CHAPMAN: Force Recon, MARINES
LIBERTY DYNAMIC: Enhanced smart-gun technology for law enforcement
After his service, he worked at Google in Austin and then worked on smart-gun technology in Syria and Iraq.

MELISSA PROS: Cyber Operations, AIR FORCE
SIPS OF ADVENTURE: vineyard travel company
Melissa previously supported Bunker Labs in NYC and now working on her own venture.

ERIC SAVICKAS: Officer, ARMY
CONVERGENT IMPACT: leadership consultant
Eric launched consultancy after a difficult year of looking for a job after his transition to civilian life. His goal is to make that transition easier for other veterans.

NATHAN WALLER: Special Operation Weather Team, AIR FORCE
WALLER INDUSTRIES: drone services company providing key data to decision makers in construction industry.
Inspired by his industry's lack of efficiency and high initial costs, he wanted to find a way to keep homes more affordable.

MARK GROSS: Engineer, NAVY
ECHO: retractable stethoscope
Mark hopes to contribute knowledge from his journey on starting from an idea to a created and patented product.

SAM PETERSON: EOD, ARMY
INVICTUS INSTITUTE: outpatient clinic for veterans suffering from PTSD and TBI.
Sam's mission is to provide access to mental health care and collecting data on the efficacy of our treatments through Qspect brain scans to influence policy change in the healthcare space.

ADRIAN LAI: Submarine Officer, NAVY
BIZEATS: provides healthy meals to business travelers
Adrian spent 8 years as a submarine officer before his first civilian job at a B2C lending startup in LA. He then started his own business.

KATY MAXEMOW: Steelworker, NAVY
MAXEMOW CONSULTING streamlines operations within the Veteran Health Administration
Being a Navy welder didn't come naturally to Katy, but it developed a spirit of perseverance she uses as she launches her business.

ANDRES LAZO: Infantry Recon Sergeant, ARMY
HABITS BY DESIGN: innovation consultancy that helps veterans develop healthy habits.
Andres is a TBI survivor, writer and advocate for military veterans.
MIKE KIM: Liaison to the Republic of Korea Ministry of Defense, ARMY

KPOP FOODS: Korean food company

Mike earned an MBA from UCLA. He's an LA native that enjoys drinking beer, eating good food, and being active in his spare time (basketball, beach volleyball, lifting).

CALEB WILLIAMS: Military Intelligence, ARMY

PRODUCT X: venture studio

Caleb's primary client is a veteran-focused VC (Moonshots Capital) in SoCal. He doesn't like snow, but he can ski and snowboard. He loves the sea but can't surf or sail.

IAN TRUITNER: Photographer, LAN Operator, ARMY

RANDIAN: advertising and purchasing tech

Became a prolific filmmaker and media producer, with projects screened at Cannes, SXSW and Milan International Film Festivals. He has created content for Walt Disney, Warner Bros and Spike TV.

JOSE PILA: Airborne Infantry, ARMY

TENT HUT: non-profit providing homeless vets in LA County with housing

Jose is passionate about helping homeless veterans enter into the next stage of their lives.

XAVIER CLARKE: Logistics Operations, MARINES

YOSA MATCHA: Matcha tea company

Xavier was stationed in Japan when he discovered matcha tea and fell in love with its clean energy effects.

CULLEN GALLAGHER: C-17 Pilot, AIR FORCE

REELY: Platform to watch sports and clip highlights in real-time

To transition into civilian life, Cullen turned to education, and earned his MBA at UCLA. REELY grew out of project Cullen worked on during his time at school.

BRANDON MCCARTY: Ranger, ARMY

CUREMINT: SaaS eProcurement for dental purchases

Brandon met his co-founder in business school. They connected due to Brandon's multiple deployments in Afghanistan and the co-founder's background as an Afghan refugee who fled the Taliban.

JAY JACKSON: Air Traffic Controller, AIR FORCE

JAY JACKSON SPEAKS: motivational speaker and coach

Became a motivational speaker to help empower vets transitioning to civilian life. Was inspired to do so following an honorable discharge for an arrest he was found not guilty for.

ANDREAS NEUMAN: Instructor Pilot and Asst. Director of Ops, AIR FORCE

UAV-IQ PRECISION AGRICULTURE: a central hub for agriculture decision-makers as they plan and execute their operations.

Andreas worked with drones during his time in the military, and he’s now using that knowledge to launch his startup.

MICHAEL O’DOWD: NAVY

OPERATION SCHOOL SHIELD utilizes special operations vets to provide threat assessments to schools free of charge.

After 10 years as a Navy SEAL, set out to find ways to make schools safer and to give vets purpose through service to their community.
MIKE SEHZUE: Combat engineer officer, ARMY
SANGAR RUM: Nimba County, Liberia, handcrafted rum.
Following 14 years of civil war in his father's home country, he wanted to start a way to help his people make their lives better financially and environmentally.

BRYAN SORY: F-18 Pilot, NAVY
ESCALERA: marketplace that pairs international makers with buyers
Bryan enjoys writing fiction and poetry. He takes one 'off the beaten path' trip a year where he lives off his wits somewhere foreign.

MICHAEL WOODRUM: Artillery Officer, MARINES
ANJIN SECURE CAR: connects international travelers with local security companies for safe ground transportation
After working as a consultant, he started this company with a fellow veteran. He has 3 children.

MICHAEL MOORE: Aviation, NAVY
ASCENOVATION: consulting business providing business management, technology and support.

JACOB CORLEY: Radio Communications, MARINES
WELLHUB: is a centralized data management & analytics platform for oil and gas operators.
Started a similar data integration company before Wellhub. Since 2016, has hosted the #1 oil and gas podcast in the world with over 400k listeners.

REDA HICKS: Spouse, ARMY
GOTSPOT: short-term commercial real estate
In addition to founder of GotSpot, Reda is an attorney, military families advocate, and civic leader

NICOLED BALDWIN: Logistics/Supply Chain Management, ARMY
BIAO SKINCARE: digital beauty brand targeting biological, lifestyle, and environmental factors affecting skin
The company began making its first formulation in the barracks bathroom in the midst of a war zone in Bagram, Afghanistan.

SHARA HEGR: Military Spouse
SOCIAL SURVEILLANCE: Open-source intelligence used for investigations
Following her husband’s critical injury in combat, Shara had to work from home. She started Social Surveillance, drawing from her experience investigating sex crimes at Dept. for Homeland Security.

MICHAEL MOORE: Aviation, NAVY
ASCENOVATION: consulting business providing business management, technology and support.

JAMES PHELAN: Avionics, Logistics, Local Relations, NAVY
PLASYN: platform where businesses can list, locate, and connect.
James is active in the Houston startup community with Startup Grind, Founders Institute, Houston Young Professionals & Houston Professionals, and Fresh Arts.

OBRA DERMA: skin care products for Hispanic and biracial Americans
Sean earned his MBA after his service and worked for CPG companies before starting Obra Derma.

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SAN DIEGO

**ANDREW ADRIAN:** Amphibious Assault Vehicle Crew Chief, MARINES

**LENDIT:** SaaS and ecommerce platform for the item rental industry

Worked at cybersecurity firm, Fortinet, where he trained sales reps and helped build the company’s veterans’ hiring program.

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**SAMANTHA BONILLA:** Intelligence Analyst, MARINES

**LEGAL ROC INVESTIGATIONS:** detective agency

Currently studying law and paralegal studies to establish her own private investigation/law firm.

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**RANDY SARMIENTO:** Medic, NAVY, MARINES

**EAGLE 1 CPR:** Emergency training for families, companies, and individuals

Using his training and experience as a medic in the Navy and Marines to train people to not “freeze up” during crisis situations.

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**KATIE KREFFT:** Logistics Management, MARINES

**THE TANDEM TRAVELERS:** Travel and Lifestyle Wellness business and blog

Worked in the DOD following her service. Left that job to become a yoga instructor and to launch her blog with her husband.

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**JADEN RISNER:** Helicopter Pilot, NAVY

**FAMILY PROUD:** application-based patient advocacy software solution

Upon graduating from the Naval Academy in Annapolis, he served as a Naval Aviator leading teams of service members in the fight against global terrorism.

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**TORI SCOTTI:** Supply Officer, NAVY

**TORI MARIE FITNESS:** Personal training

Served 4.5 years as an active duty Sailor. She is currently a reservist as she builds her business.

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**SARAH SAHUTSKE:** UAV Aerial Reconnaissance, MARINE

**HEARTMARKSTHE:** personalized gifts to commemorate special trips or life events

In addition to her 3 tours, served in leadership for The Single Marine organization, dedicated to improving quality of life for single Marines.

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**ANDRE GOMEZ:** SEAL, NAVY

**FORGED:** Military/patriotic clothing

Forged was born on the Battlefield of Iraq in late 2006 after a teammate sustained a major injury. When the team returned to the US, they created a tribute shirt to raise money for the family.

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**MICHAEL HARVEY:** Recruiter, ARMY

**ALLEGIANT MANAGED BUSINESS SERVICES:** Government staffing service

Drawing from his private and public service experience in recruitment and HR, launching his own staffing consultancy which utilizes AI.

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